CLIFFORD KIPP

881 Park Manor Court • Marietta, GA 30064 cell (678) 409-0934 • kippcliff@yahoo.com

SENIOR MANAGEMENT PROFESSIONAL

Project Management • Account Management • Operations Management

Seasoned construction industry professional with a track record of success directing multi-million-dollar projects. Proven success igniting revenues, increasing profitability, controlling costs, reducing scrap, and optimizing resources by accurately estimating project scope, cost, and duration. Motivate work crews to deliver high-quality projects that exceed customer expectations and meet scheduling/budget constraints. Reputation for exceptional craftsmanship, meticulous attention to detail, high standards of integrity, and superior work ethic.

Multi-Faceted Project Management Bids, Proposals & Estimates Subcontractor & Staff Management Cost Containment Regulatory & Code Compliance Client Relationship Management Revenue & Profit Growth Tradesmen & Crew Supervision Workplace Safety / OSHA Compliance

PROFESSIONAL EXPERIENCE

CONSTRUCTION COORDINATOR SUNDANCE/ STALWART FILMS MARCH 2015 - PRESENT GENERAL FOREMAN-BMJ VIACOM CORP JANUARY 2015-MARCH 2015 GENERAL FOREMAN- THE GAME VIACOM CORP **AUGUST 2014-DECEMBER 2014** CONSTRUCTION COORDINATOR-BEING MARY JANE VIACOM CORP. **MARCH 2014-JULY 2014** GENERAL FOREMAN-BEING MARY JANE VIACOM CORP. **JANUARY 2014- MARCH 2014** PROPMAKER FOREMAN- FAST N FURIOUS 7 UNIVERSAL PICTURES **AUGUST 2013-DECEMBER 2013** PROPMAKER GANGBOSS- THE ORIGINALS CW TV PRODUCTIONS JULY 2013-AUGUST 2013 PROPMAKER - MILLION DOLLAR ARM WALT DISNEY PRODUCTIONS JUNE 2013-JULY 2013 PROPMAKER-SINGLE LADIES VH-1 PRODUCTIONS MAY 2012-JUNE 2013 **GENERAL FOREMAN-**LET'S STAY TOGETHER **B.E.T. PRODUCTIONS JANUARY 2013-MAY 2013** PROPMAKER-TYLER PERRY STUDIOS TYLER PERRY PRODUCTIONS DECEMBER 2012 PROPMAKER-SECOND GENERATION WAYANS **B.E.T. PRODUCTIONS** SEPTEMBER 2012-DECEMBER 2012

INDEPENDENT GENERAL CONTRACTOR/PROJECT MANAGER

2009-2012

Working as Qualifying Agent, Consultant, Full Service GC, Project Manager, and Superintendent on a Per Project basis.

DIODATI CONSTRUCTION ENTERPRISES, INC. - Kennesaw, GA

1998-2009

CLIFFORD KIPP PAGE 2

Multi-million-dollar commercial general contracting/construction company specializing in office condominiums.

President / Owner, 2002-2009 Superintendent, 1998-2002

Joined company in a lead project management role to drive planning and build-out of commercial office, showroom, and warehouse condominiums. Consulted with clients to develop project scope, budget, and timeline and review construction plans and/or changes to design and finishes. Directed all facets of the construction lifecycle from initial permitting and hiring of subcontractors to final inspection, completion of punchlist items, and turnover to clients. Supervised 36 employees and subcontractors.

Took over as President/Owner four years into tenure, directing the broader scope of company operations while retaining senior-level oversight for 100,000+ sq. ft. projects ranging from \$6M to \$10M in the light industrial, foodservice, and educational market segments. Cultivated new business, facilitated RFP/bid processes, control of purchasing/procurement of materials and equipment. Hired and supervised teams of superintendents, subcontractors, and construction/administrative staff.

Key Achievements as President/Owner:

- Grew annual revenues from \$1.5M to \$8M in five years, directing the completion of nearly 180 custom interior build-outs and industrial shell buildings, with projects ranging from 50K to 100K sq. ft.
- Built a solid reputation based on honesty, integrity, quality, and competitive pricing that was instrumental in capturing new, repeat, and referral business.
- Secured exclusive contract relationships with three major Atlanta developers (R &R Developers, Paulding Brokers, and McGuire Properties), accounting for 70% of total company revenues.
- Achieved 100% of customers' objectives, standards, and expectations, with 100% of customers engaging the firm for additional project work.
- Recruited, hired, and developed a high performing team of project managers and superintendents that enriched the company's image by maintaining project accountability, integrity, and productivity.

Key Achievements as Superintendent:

- Doubled company productivity in first 12 months on the job, raising revenues, increasing its capacity to tackle more projects, and creating opportunity for distribution of performance bonuses to employees.
- Created an additional revenue stream that generated up to \$50K each year by expanding the company's scope of work to include custom cabinetry, doors, and trim.

HAROLD COLLINS / HAROLD'S NAILDRIVERS— Southeastern U.S. and Caribbean

1989-1998

Construction company serving the film/television industry, with major clients such as Universal Studios, Columbia Pictures, Warner Brothers, Paramount, and Orion Pictures.

Propmaker Foreman / Team Lead / Propmaker

Managed set construction, art, and special effects projects for eight-figure film/television productions, collaborating with a myriad of specialized industry professionals to complete projects within specified scheduling and budget constraints. Ensured accuracy of blueprints, oversaw materials procurement, and

CLIFFORD KIPP PAGE 2

coordinated transport of finished pieces to/through Scenic Art and final assembly on sound stage. Coordinated supervision and performance of an average crew of 30 skilled craftsmen.

PROJECTS:

1998- CARRIE 2/ CONSTRUCTION COORDINATOR- LES COLLINS/ CHARLOTTE, NC -<u>UNITED ARTISTS</u>

1997- INSTINCT/ CONSTRUCTION COORD. HAROLD COLLINS-DAN PEMBERTON -WARNER BROS

ORLANDO, FLA.- OCHO RIOS, JAMAICA

1997- FROM the EARTH to the MOON/ CONST. COORD. JOHN SAMSON-SCOTT MASON –<u>HBO PICTURES</u> ORLANDO, FLA

1997- VIRUS/ CONST. COORD. BILL BRADFORD/ WILMINGTON, NC. -UNIVERSAL PICTURES

1996-SPEED 2/ CONST. COORD. HAROLD COLLINS/MIAMI FLA.-ST MAARTEN -20TH CENTURY FOX

1996- MY FELLOW AMERICANS/ CONST. COORD. JOHN SAMSON/ ASHEVILLE, NC. -WARNER BROS.

1995- ROSEWOOD/ CONST. COORD HAROLD COLLINS/ ORLANDO, FLA. -WARNER BROS.

1995-HOLYMAN/ CONST. COORD HAROLD COLLINS/ MIAMI, FLA. –TOUCHSTONE PICTURES

1995- SHADOW WARRIORS/ CONST. COORD PETE DAMIEN/ MIAMI FLA. –STEVEN FINLY PRUDUCTIONS

1994- THAT DARN CAT/ CONST. COORD. TOM MORRIS/EDGEFIELD S. CAROLINA -WALT DISNEY PRODUCTIONS

1994- NIGHT JOHN- CONST. COORD DARRYL ASBURY/ SUMTER, S. CAROLINA -HALLMARK ENTERTAINMENT

1994-DIE HARD 3/ CONST COORD BRUCE GFELLER/ CHARLESTON, S. CAROLINA -20TH CENTURY FOX

1993- ACE VENTURA 3/ CONST. COORD HAROLD COLLINS/ CHARLESTON, SC. -WARNER BROS.

1992-THE PROGRAM/ CONST. COORD. DAVID BRENNER/ COLUMBIA, SC. –MGM STUDIOS

1991-ROBOCOP 3/ CONST. COORD HAROLD COLLINS/ATLANTA, GA. COLUMBIA PICTURES

1989-1990- PRINCE OF TIDES/ CONST. COORD. HAROLD COLLINS/ BEAUFORT, SC.-COLUMBIA PICTURES

EDUCATION & CREDENTIALS

Bachelor of Science – Business Management, Hotel Restaurant and Tourism

Licenses & Certifications

IATSE Local 479 Current

IATSE Local 477 1995-1998

IATSE Local 491 1996-1998

IATSE Local 347 1988-1998

Licenses & Certifications

General Contractor License – STATE OF GEORGIA
Erosion/Sediment Control Certification – STATE OF GEORGIA
Certified Pervious Concrete Technician – NRMCA

UNIVERSITY OF SOUTH CAROLINA, 1988

CLIFFORD KIPP PAGE 2

Professional Development

ANTHONY ROBBINS' PERSONAL GROWTH SEMINARS, 2006-2008
Leadership Skills • Tapping Inner Strength • Psychology of Intention/Focus
Unleash the Power Within • Date with Destiny

Technical Skills

MS Word • MS Excel • MS PowerPoint • MS Outlook • Sound and Image Editing

~ Moderately conversant in Spanish ~